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## COMPLETED TRANSACTIONS

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### EXPERIENCE YOU CAN TRUST

The following pages hold a small sampling of Generational Group's completed transactions.





## COMPLETED TRANSACTIONS

**A**  
PORTABLE RESTROOMS  
Boise, Idaho  
HAS BEEN ACQUIRED BY  
**United**  
SITE SERVICES  
Westboro, Massachusetts  
GENERATIONAL CAPITAL MARKETS

**A&F Networking**  
Wethersfield, Connecticut  
HAS BEEN ACQUIRED BY  
**NetTeks**  
Technology Consultants, Inc.  
Boston, Massachusetts  
GENERATIONAL  
EQUITY

**Absolute Manufacturing**  
Pepperell, Massachusetts  
HAS BEEN ACQUIRED BY  
**Roanwell**  
CORPORATION  
Bronx, New York  
GENERATIONAL  
EQUITY

**AGS**  
ABSOLUTE COMPUTER SOLUTIONS  
Merriam, Kansas  
HAS BEEN ACQUIRED BY  
**Alliance**  
TECHNOLOGIES  
Des Moines, Iowa  
GENERATIONAL  
EQUITY

**Accel**  
EVENT RENTALS  
Aiea, Hawaii  
HAS BEEN ACQUIRED BY  
**KOA CAPITAL**  
PARTNERS, LLC  
Honolulu, Hawaii  
GENERATIONAL  
EQUITY

**ACE Packaging Limited**   
Mississauga, Ontario  
HAS BEEN ACQUIRED BY  
**Bellwyck**  
Packaging   
Toronto, Ontario  
GENERATIONAL  
EQUITY

**ACT**  
Precision Sheet Metal  
Dallas, Texas  
HAS BEEN ACQUIRED BY  
**Renovate**  
Homes, Inc.  
Dallas, Texas  
GENERATIONAL  
EQUITY

**ACTIUM**  
CONSULTING  
Sacramento, California  
HAS BEEN ACQUIRED BY  
A Public Company  
**People**   
staffing solutions   
A Groupe CRIT Company  
Paris, France  
GENERATIONAL  
CAPITAL MARKETS

**ADVANCED**  
SERVICE SOLUTIONS INC.  
Hammonton, New Jersey  
HAS BEEN ACQUIRED BY  
**B H M S**  
investments  
New York, New York  
GENERATIONAL  
EQUITY

**Advanced**  
Testing & Engineering   
Taylor, Michigan  
HAS BEEN ACQUIRED BY  
**SGS**   
Geneva, Switzerland  
GENERATIONAL  
EQUITY  
SWX: SGSN

**AeroRepair**  
**HEMICO**  
INCORPORATED  
Londonderry, New Hampshire  
HAS BEEN ACQUIRED BY  
**WEINBERG**  
CAPITAL GROUP  
Cleveland, Ohio  
GENERATIONAL  
EQUITY

**AheadTek**  
San Jose, California  
HAS BEEN ACQUIRED BY  
Hurtiga International  
Holding Company  
Singapore   
GENERATIONAL  
EQUITY

**Airmaster**   
Airmaster® Fan Company  
Jackson, Michigan  
HAS BEEN ACQUIRED BY  
**MAICO**  
Germany   
GENERATIONAL  
EQUITY

Chemical Division of  
**AKJ**  
INDUSTRIES  
Fort Meyers, Florida  
HAS BEEN ACQUIRED BY  
A Public Company  
**NALCO** Water  
An Ecolab Company  
St. Paul, Minnesota  
GENERATIONAL  
EQUITY

**ALCOM**  
Winslow, Maine  
HAS RECEIVED AN INVESTMENT FROM  
**HUDSON FERRY CAPITAL**  
New York City, New York  
GENERATIONAL  
EQUITY

**ALGIERE** CONSTRUCTION SERVICES, INC.  
Plano, Texas  
HAS BEEN ACQUIRED BY  
**Proviso Capital**  
**STONEHENGE** CAPITAL  
New York City, New York  
GENERATIONAL  
CAPITAL MARKETS



## COMPLETED TRANSACTIONS



Kansas City, Missouri  
HAS BEEN ACQUIRED BY  
**pfc** PROMOTION FULFILLMENT CENTER  
Camanche, Iowa  
—  
GENERATIONAL EQUITY

Allwaste Services  
Lexington, South Carolina  
HAS BEEN ACQUIRED BY  
**WM** WASTE MANAGEMENT  
Houston, Texas  
—  
GENERATIONAL EQUITY



Oklahoma City, Oklahoma  
HAS BEEN ACQUIRED BY  
**TROWBRIDGE** & TROWBRIDGE  
McLean, Virginia  
—  
GENERATIONAL EQUITY



American Claim Services  
Destrehan, Louisiana  
HAS BEEN ACQUIRED BY  
**YORK**  
Parsippany, New Jersey  
—  
GENERATIONAL CAPITAL MARKETS



Seattle, Washington  
HAS BEEN ACQUIRED BY  
**MARIA ELECTRIC, INC.**  
Beaverton, Oregon  
—  
GENERATIONAL EQUITY



Fort Worth, Texas  
HAS BEEN ACQUIRED BY  
**HILLTOP**  
New York City, New York  
—  
GENERATIONAL CAPITAL MARKETS



North Canton, Ohio  
HAS BEEN ACQUIRED BY  
**FUSION!** GLOBAL UNITED STATES SOLUTIONS  
Montreal, Quebec  
—  
GENERATIONAL EQUITY

**AMMEX PLASTICS**  
Monroe, Michigan  
HAS BEEN ACQUIRED BY  
**echo**  
Indianapolis, Indiana  
—  
GENERATIONAL CAPITAL MARKETS

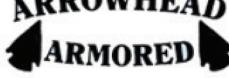


Scotts Valley, California  
HAS BEEN ACQUIRED BY  
**CORBEL** CAPITAL PARTNERS  
Los Angeles, California  
—  
GENERATIONAL EQUITY

**Aqua Regia**  
Redding, California  
HAS BEEN ACQUIRED BY  
**Pharmacy Alternatives** A Public Company  
Louisville, Kentucky  
—  
GENERATIONAL EQUITY



Austin, Texas  
HAS BEEN ACQUIRED BY  
**SALLY BEAUTY HOLDINGS, INC.** A Public Company  
North Richland Hills, Texas  
—  
GENERATIONAL EQUITY



Las Vegas, Nevada  
HAS BEEN ACQUIRED BY  
**SECTRAN SECURITY INC.**  
Los Angeles, California  
—  
GENERATIONAL EQUITY



Calgary, Alberta  
HAS BEEN ACQUIRED BY  
**Cansel**  
Burnaby, British Columbia  
—  
GENERATIONAL EQUITY



Norcross, Georgia  
HAS BEEN ACQUIRED BY  
**myelin** HEALTH  
A PORTFOLIO COMPANY OF **BAIRD**  
Boston, Massachusetts  
—  
GENERATIONAL EQUITY



Houston, Texas  
HAS BEEN ACQUIRED BY  
**CTI CONFERENCE TECHNOLOGIES, INC.**  
St. Louis, Missouri  
—  
GENERATIONAL EQUITY



Renton, Washington  
HAS BEEN ACQUIRED BY  
**BLACK BOX** NETWORK SERVICES  
Murfreesboro, Tennessee  
—  
GENERATIONAL EQUITY



## COMPLETED TRANSACTIONS

**ApplianceCenter**  
Englewood, Colorado

HAS BEEN ACQUIRED BY  
**FERGUSON®**  
A Public Company A subsidiary of Wolseley PLC London, United Kingdom



**BARENCO INC.**  
Gormley, Ontario

HAS BEEN ACQUIRED BY  
**Trow** 



**BHS Marketing**  
Salt Lake City, Utah

HAS BEEN ACQUIRED BY  
**POST CAPITAL**  
New York City, New York



**BigHorn Corp.**  
Quality Tools And Accessories  
Denison, Texas

HAS BEEN ACQUIRED BY  




**BLAgrave & Duffey, Inc.**  
Houston, Texas

HAS BEEN ACQUIRED BY  
**THORPE CORPORATION**  
Houston, Texas



**BLUE SKY MARINE**  
New Hamburg, Ontario 

HAS BEEN ACQUIRED BY  
Private Investor Ontario 



**Bob's Farm Center**  
Conrad, Iowa

HAS BEEN ACQUIRED BY  
**Agrium** 

Calgary, Alberta 

**Body Spa**  
Las Vegas, Nevada

HAS BEEN ACQUIRED BY  
**West Lane Capital Partners**  
Los Angeles, California



**BONNEY PLUMBING, HEATING, AIR & ROOTER SERVICE**  
Sacramento, California

HAS BEEN ACQUIRED BY  
**SKYLIGHT CAPITAL, LLC**  
Seattle, Washington



**BREAKER ELECTRIC** 

Calgary, Alberta

HAS BEEN ACQUIRED BY  
**RBI** 

Mississauga, Ontario 

**BRIGHTSTAR PARTNERS INC.**  
A PASSION TO INSPIRE. A DRIVE TO PERFORM.  
Hawthorne Woods, Illinois

HAS BEEN ACQUIRED BY  
**AVNET** 

Phoenix, Arizona 

**britesolutions™**  
Cordova, Tennessee

HAS BEEN ACQUIRED BY  
**pfmi** 

Montgomery, Alabama 

**BUSBY CABINETS**  
Alachua, Florida

HAS BEEN ACQUIRED BY  
Private Investor



**BW MANUFACTURING INC.**  
Comstock Park, Michigan

HAS BEEN ACQUIRED BY  
**woodlawnpartners**  
Chicago, Illinois 

**Carriers Inc.**  
Yorkton, Saskatchewan 

HAS BEEN ACQUIRED BY  
**Trimac** 

Calgary, Alberta 

**Carbonic Systems, Inc.**  
"We put the FIZZ in your POP™"  
Kentwood, Michigan

HAS BEEN ACQUIRED BY  
**Airgas**   
an Air Liquide company  
Paris, France 



## COMPLETED TRANSACTIONS

**CARPATHIA HOSTING, INC.**  
Ashburn, Virginia  
HAS BEEN ACQUIRED BY  
**SpireCapital**  
New York City, New York  
—  
G GENERATIONAL EQUITY

**carter**  
Hamilton, Ontario  
CANADA  
HAS BEEN ACQUIRED BY  
**CALMONT GROUP**  
Edmonton, Alberta  
CANADA  
—  
G GENERATIONAL EQUITY

**Cavell Drugs**  
Jasper, Alberta  
CANADA  
HAS BEEN ACQUIRED BY  
**Rexall**  
Mississauga, Ontario  
CANADA  
—  
G GENERATIONAL EQUITY

**CB Deliveries**  
Windsor, Ontario  
CANADA  
HAS BEEN ACQUIRED BY  
**LYNX equity limited**  
Toronto, Ontario  
CANADA  
—  
G GENERATIONAL EQUITY

**CGI**  
Greenville, South Carolina  
HAS BEEN ACQUIRED BY  
**DECIDE4ACTION**  
Lake Mary, Florida  
—  
G GENERATIONAL EQUITY

**CEC CONTROLS Company, Inc.**  
Warren, Michigan  
HAS BEEN ACQUIRED BY  
**WOOD GROUP**  
A Public Company  
—  
G GENERATIONAL CAPITAL MARKETS

**CENTURY BUILDING SUPPLYING**  
Loves Park, Illinois  
HAS BEEN ACQUIRED BY  
**SRS Acquisition Corporation**  
McKinney, Texas  
—  
G GENERATIONAL EQUITY

**CETCON Incorporated**  
Cincinnati, Ohio  
HAS BEEN ACQUIRED BY  
**BEACON SOLUTIONS A Public Company**  
Louisville, Kentucky  
—  
G GENERATIONAL EQUITY

**CETECH, Inc.**  
Fairfax, Virginia  
HAS BEEN ACQUIRED BY  
**TRIUMPH**  
Fairfax, Virginia  
—  
G GENERATIONAL EQUITY

**C-E-XCHANGE™**  
Carrollton, Texas  
HAS RECEIVED AN INVESTMENT FROM  
**FIH 富智康** FIH Mobile Limited  
Hong Kong, China  
A Public Company  
—  
G GENERATIONAL EQUITY

**chalk&wire**  
Ridgeway, Ontario  
CANADA  
HAS BEEN ACQUIRED BY  
**campuslabs Data-Driven Innovation**  
A PORTFOLIO COMPANY OF  
**LEEDS Equity Partners**  
Buffalo, New York  
—  
G GENERATIONAL EQUITY

**chempace corporation**  
Toledo, Ohio  
HAS BEEN ACQUIRED BY  
**FGL Group LLC**  
Grapevine, Texas  
—  
G GENERATIONAL EQUITY

**Classis Pharmaceuticals, LLC**  
Sherburne, New York  
HAS BEEN ACQUIRED BY  
**RELIANT STAR CAPITAL**  
New York, New York  
—  
G GENERATIONAL EQUITY

**COASTAL FIELD SERVICES**  
Beaumont, Texas  
HAS BEEN ACQUIRED BY  
**PSC** Primaris Services Corporation  
Dallas, Texas A Public Company  
—  
G GENERATIONAL CAPITAL MARKETS

**Coastal SCREEN & RAIL**  
Delray Beach, Florida  
HAS BEEN ACQUIRED BY  
**BAYMARK ■ PARTNERS**  
Dallas, Texas  
—  
G GENERATIONAL EQUITY

**COLUMBIA NUTRITIONAL**  
Vancouver, Washington  
HAS BEEN ACQUIRED BY  
**FLUKE VENTURE PARTNERS**  
Bellevue, Washington  
—  
G GENERATIONAL EQUITY



## COMPLETED TRANSACTIONS



Somerset, New Jersey

HAS BEEN ACQUIRED BY



Philadelphia, Pennsylvania



### Concise Data Management

Dallas, Texas

HAS BEEN ACQUIRED BY



Washington, D.C.



Lexington, Kentucky

HAS BEEN ACQUIRED BY



Westport, Connecticut



New York, New York

HAS BEEN ACQUIRED BY



Wilton, Connecticut



Valparaiso, Indiana

HAS BEEN ACQUIRED BY



North Richland Hills, Texas



Tottenham, Ontario

HAS BEEN ACQUIRED BY



Toronto, Ontario



Medford, Wisconsin

HAS BEEN ACQUIRED BY



Greeley, Colorado



Scottsdale, Arizona

HAS BEEN ACQUIRED BY



Milwaukee, Wisconsin



### Crystal Farms Mills Inc.

Oakwood, Georgia

HAS BEEN ACQUIRED BY



Medley, Florida



Lake Wylie, South Carolina

HAS BEEN ACQUIRED BY



West Palm Beach, Florida



Crystal Lake, Illinois

HAS BEEN ACQUIRED BY



St. Paul, Minnesota



Coral Gables, Florida

HAS BEEN ACQUIRED BY



Portfolio company of

Bilgola Capital

Washington, D.C.



San Antonio, Texas

HAS BEEN ACQUIRED BY



New York, New York



Webster, South Dakota

HAS BEEN ACQUIRED BY



Mapleton, North Dakota



Montevallo, Alabama

HAS BEEN ACQUIRED BY



Vero Beach, Florida



St. Petersburg, Florida

HAS BEEN ACQUIRED BY



Coral Gables, Florida





## COMPLETED TRANSACTIONS

DB Ricks Inc.

Rochester, New York

HAS BEEN ACQUIRED BY



Boucherville, Quebec



Alpharetta, Georgia

HAS BEEN ACQUIRED BY



New York City, New York



**DEACON**

Washington, Pennsylvania

HAS BEEN ACQUIRED BY



Dallas, Texas



Deerfoot Equipment Rental Inc.

Calgary, Alberta



HAS BEEN ACQUIRED BY



WesternOne Equity Income Fund

Vancouver, British Columbia



South Portland, Maine

HAS BEEN ACQUIRED BY



Burlington, Massachusetts



**Digital Solutions Inc.**

Sterling, Virginia

HAS BEEN ACQUIRED BY



McLean, Virginia



**DISCOUNT DRAINAGE SUPPLIES**

Akron, Ohio

HAS BEEN ACQUIRED BY

Foundation Investment Partners

Chagrin Falls, Ohio



**DISC-LOCK<sup>®</sup>**

El Segundo, California

HAS BEEN ACQUIRED BY



Tonawanda, New York



**DLL SOLUTIONS, INC.**

Londonderry, New Hampshire

HAS MERGED WITH

Engement Company

Topsfield, Massachusetts



Bonneyville, Alberta

**DOCK EDGE<sup>®</sup>**

Your Dock • Your Way

Woodbridge, Ontario



HAS BEEN ACQUIRED BY



Backed by Branford Castle Partners  
New York City, New York



**Dorian Business Systems, Inc.**

Garland, Texas

HAS BEEN ACQUIRED BY



Boston, Massachusetts



**DOSELOGIX**

Woodstock, Georgia

HAS BEEN ACQUIRED BY



Portfolio company of  
The Riverside Group  
Morristown, Tennessee



**Dove**  
PROFESSIONAL APPAREL

San Diego, California

HAS BEEN ACQUIRED BY

**REVOLUTION**  
CAPITAL GROUP

Los Angeles, California



**DPC SYSTEMS, INC.**

Fort Worth, Texas

HAS BEEN ACQUIRED BY

**PBS** Systems Group

Calgary, Alberta



**e24x7inc.**

Tallahassee, Florida

HAS BEEN ACQUIRED BY



Mechanicsburg,  
Pennsylvania





## COMPLETED TRANSACTIONS

**EAST TENNESSEE**  
Personal Care Service

Knoxville, Tennessee  
HAS BEEN ACQUIRED BY

**amedisys**  
Baton Rouge, Louisiana

A Public Company

GENERATIONAL  
EQUITY

**ETI**  
EASTERN TECHNOLOGIES, INC.  
DBA  
**OREX**

Ashford, Alabama  
HAS BEEN ACQUIRED BY

**gri**  
Flower Branch, Georgia

GENERATIONAL  
CAPITAL MARKETS

EdgeCore Ltd.

Cedar Falls, Iowa  
HAS BEEN ACQUIRED BY

**EASTPORT**  
HOLDINGS

Memphis, Tennessee

GENERATIONAL  
CAPITAL MARKETS

**Eggen's**  
Direct Service, Inc.

Milaca, Minnesota  
HAS BEEN ACQUIRED BY

**MOLO**  
COMPANIES

Dubuque, Iowa

GENERATIONAL  
EQUITY

**EHDtech**

Brentwood, Tennessee  
HAS BEEN ACQUIRED BY

**Peoplelink**  
A. Public Company

SUSTAINED QUALITY GROUP

Groupe CRIT Companies

Paris, France

GENERATIONAL  
CAPITAL MARKETS

**EIL** Environmental Services

Edmonton, Alberta

CANADA

HAS BEEN ACQUIRED BY

A holding of Whitecastle Private Equity Fund

Toronto, Ontario

GENERATIONAL  
EQUITY

**E.K.O.**  
SECURITY

Gainesville, Georgia  
HAS BEEN ACQUIRED BY

**Trinity Services Corporation**

Vidalia, Georgia

GENERATIONAL  
EQUITY

**epi**  
ELECTROMEDICAL Products International, Inc.

Mineral Wells, Texas  
HAS BEEN ACQUIRED BY

**TILLERY CAPITAL**

Charlotte, North Carolina

GENERATIONAL  
EQUITY

**Elite Treating Solutions**

Midland, Texas  
HAS BEEN ACQUIRED BY

**WadeCo Specialties**

Division of Hastings Equity Partners

Needham, Massachusetts

GENERATIONAL  
EQUITY

**ELLISON**  
BAKERY

Fort Wayne, Indiana  
HAS BEEN ACQUIRED BY

**BLACKFORD CAPITAL**

Grand Rapids, Michigan

GENERATIONAL  
CAPITAL MARKETS

**EMACO**

Charlotte, North Carolina  
HAS BEEN ACQUIRED BY

**MOTOR CITY INDUSTRIAL**

A portfolio company of OAKLAND STANDARD CO

Birmingham, Michigan

GENERATIONAL  
EQUITY

**Emino Group**

Waverly, Nebraska  
HAS BEEN ACQUIRED BY

**Alliance**  
TECHNOLOGIES

Des Moines, Iowa

GENERATIONAL  
EQUITY

**THE EMPLOYMENT STORE**  
Matching Great People With Great Companies

Rochester, New York  
HAS BEEN ACQUIRED BY

**CORE**

Atlanta, Georgia

GENERATIONAL  
EQUITY

**ENDEAVOR**  
clinical trials

San Antonio, Texas  
HAS BEEN ACQUIRED BY

**ERG**

Watchung, New Jersey

GENERATIONAL  
CAPITAL MARKETS

**ENOSERV**

Tulsa, Oklahoma  
HAS BEEN ACQUIRED BY

**doble**  
A Public Company

Watertown, Massachusetts

GENERATIONAL  
CAPITAL MARKETS

**EAS**  
ENVIRONMENTAL ASSESSMENT SERVICES

RICHLAND, WASHINGTON

Richland, Washington  
HAS BEEN ACQUIRED BY

**KOMAN**

KOMAN Holdings, LLC

Anchorage, Alaska

GENERATIONAL  
EQUITY



## COMPLETED TRANSACTIONS

**EnviroSense®**  
Strategic Environmental Consultants  
Londonderry, New Hampshire  
HAS BEEN ACQUIRED BY  
**ENSAFE**  
Memphis, Tennessee  
GENERATIONAL  
EQUITY

Ergonomic and Safety Service  
New Stanton, Pennsylvania  
HAS BEEN ACQUIRED BY  
**Luse**  
Aurora, Illinois  
GENERATIONAL  
EQUITY

Essential Energy Services, Inc.  
Vienna, Virginia  
HAS BEEN ACQUIRED BY  
SJSO Holdings  
Dallas, Texas  
GENERATIONAL  
EQUITY

**ETJ**  
Sterling, Illinois  
HAS BEEN ACQUIRED BY  
**T6 Broadband**  
Belvidere, Illinois  
GENERATIONAL  
EQUITY

European Design  
Glasgow, Kentucky  
HAS BEEN ACQUIRED BY  
**MIDMARK®**  
Versailles, Ohio  
GENERATIONAL  
EQUITY

**exammatrix**  
Littleton, Colorado  
HAS BEEN ACQUIRED BY A  
**Abitus**   
Tokyo, Japan  
GENERATIONAL  
EQUITY

**EZ Sockets, Inc.**  
Springfield, New Jersey  
HAS BEEN ACQUIRED BY  
**BRIGHTON-BEST INTERNATIONAL**   
Owned by  
Ta Chen International  
Taipai, Taiwan  
GENERATIONAL  
EQUITY

**EZWATCHPRO**  
Salt Lake City, Utah  
HAS BEEN ACQUIRED BY  
**Generation 3 Capital, LLC**  
Northfield, Illinois  
GENERATIONAL  
EQUITY

**Fabri-Tech, Inc.**  
Mulberry, Florida  
HAS BEEN ACQUIRED BY  
**Conhagen®**  
Rotating Equipment Specialists  
Edison, New Jersey  
GENERATIONAL  
EQUITY

Financial Supply Inc.  
Sainte Genevieve, Missouri  
HAS BEEN ACQUIRED BY  
**American**   
Alexandria, Minnesota  
GENERATIONAL  
EQUITY

**FINISHLINE TECHNOLOGIES**  
Columbus, Indiana  
HAS BEEN ACQUIRED BY  
**SPRAY Equipment & Service Center Inc.**  
Wichita, Kansas  
GENERATIONAL  
EQUITY

**FIRMATEK**  
Selma, Texas  
HAS BEEN ACQUIRED BY  
**DecisionTree RESOURCES**  
Division of  
Elmore Companies  
Wheaton, Illinois  
GENERATIONAL  
EQUITY

**FIRST CLASS LAWN AND LANDSCAPE**  
Indianapolis, Indiana  
HAS BEEN ACQUIRED BY  
**BRICKMAN**  
Gaithersburg, Maryland  
GENERATIONAL  
EQUITY

**First General**  
Property Restoration Specialists  
Saskatoon, Saskatchewan  
  
HAS BEEN ACQUIRED BY  
**TORQUEST Beyond Capital**  
Toronto, Ontario  
  
GENERATIONAL  
EQUITY

**First Water™**  
Atlanta, Georgia  
HAS BEEN ACQUIRED BY  
**HydroLogic™**  
GLOBAL WATER TECHNOLOGIES  
Asheville, North Carolina  
GENERATIONAL  
EQUITY

**FOGCO**  
Chandler, Arizona  
HAS BEEN ACQUIRED BY  
**Pinewell Capital**  
Scottsdale, Arizona  
GENERATIONAL  
EQUITY



## COMPLETED TRANSACTIONS

**FUTURA**  
INTERNATIONAL™

Clearwater, Florida  
HAS BEEN ACQUIRED BY  
**BAUER SOFTWARE GROUP**  
Ashburn, Virginia



**GAFFANEY'S**

Williston, North Dakota  
HAS BEEN ACQUIRED BY  
**FAISON**  
Office Products

Aurora, Colorado



**GALLUP MED FLIGHT**

Gallup, New Mexico  
HAS BEEN ACQUIRED BY  
**Air Medical Resource Group**  
Jordan, Utah



**GENIE**  
PRODUCTS INC

Brevard, North Carolina  
HAS BEEN ACQUIRED BY  
**PRAXAIR**  
A Public Company

Making our planet more productive  
Danbury, Connecticut



**GENISCO FILTER™**

San Diego, California  
HAS BEEN ACQUIRED BY  
**HSI SENSING**  
HERMETIC SWITCH INC.

Chickasha, Oklahoma



**GLOBAL SYSTEMS**  
INCORPORATED

Decatur, Alabama  
HAS BEEN ACQUIRED BY  
**Mitchell**  
INDUSTRIES

Birmingham, Alabama



**GPL**  
LABORATORIES

Johnson City, Tennessee  
HAS BEEN ACQUIRED BY  
**Microbac**

Pittsburgh, Pennsylvania



**GREAT LAKES FOAM**  
TECHNOLOGIES,  
INC.

Concord, Michigan  
HAS BEEN ACQUIRED BY  
**UNIQUE**  
FABRICATING, INC.

Auburn Hills, Michigan



**GREENWHITE**  
ADVISORS

Houston, Texas  
HAS BEEN ACQUIRED BY  
**UnitedCapital**  
Financial Advisors

Newport Beach, California



**Group Purchasing**  
Systems

Boca Raton, Florida  
HAS BEEN ACQUIRED BY  
**EbidRX**

Frisco, Texas



**GCS**  
Gulf Coast Supply & Manufacturing

Horseshoe Beach, Florida  
HAS BEEN ACQUIRED BY  
**Cove Point**  
Holdings, LLC

New York City, New York



**GYFORD**  
standoff systems®

Reno, Nevada  
HAS BEEN ACQUIRED BY  
**Rowmark**  
A Windjammer Capital portfolio company

Findlay, Ohio



**H&S**  
AUTOSHOT 

Georgetown, Ontario  
HAS BEEN ACQUIRED BY  
**Nutech Systems**

Gurnee, Illinois 



**CALL • CLICK • TEXT**  
**HANSON**  
Directory Service, Inc.  
www.hansondirectory.com

Newton, Iowa  
HAS BEEN ACQUIRED BY  
**DirecTech, LLC**

Chicago, Illinois



**Harbour Bay Inc.**  
dba The Big Easy  
Tobacco Co.

Suffern, New York  
HAS BEEN ACQUIRED BY  
**Weston**  
Quality Importers  
Trading Company

Weston, Florida



**HARMSEN**

Monroe, Washington  
HAS BEEN ACQUIRED BY  
**FREMONT-WRIGHT**

Memphis, Tennessee





## COMPLETED TRANSACTIONS

**HAWAII TENTS & EVENTS**  
Waipahu, Hawaii  
HAS BEEN ACQUIRED BY  
**Private Investor**  
Victoria, British Columbia  
  
**GENERATIONAL EQUITY**

**Heartland Woodcraft**  
West Bend, Wisconsin  
HAS BEEN ACQUIRED BY  
  
Chicago, Illinois  
**GENERATIONAL EQUITY**

**Heat Pipe Technology Inc.**  
Gainesville, Florida  
HAS BEEN ACQUIRED BY  
  
A subsidiary of **BERKSHIRE HATHAWAY INC.**  
Omaha, Nebraska  
**GENERATIONAL EQUITY**

**Hedlund Gas**  
Serving Siren & Spooner since 1956  
Spooner, Wisconsin  
HAS BEEN ACQUIRED BY  
**SUPERIOR FUEL COMPANY**  
PROpane • FUEL OIL • DIESEL • GAS  
Superior, Wisconsin  
**GENERATIONAL EQUITY**

**Hesco**  
Watertown, South Dakota  
HAS MERGED WITH  
  
  
San Francisco, California  
**GENERATIONAL EQUITY**

**HSI**  
High Standard Inc.  
Jaffrey, New Hampshire  
HAS BEEN ACQUIRED BY  
**NUDO**  
Springfield, Illinois  
**GENERATIONAL EQUITY**

**HIGHTECH SIGNS**  
Salt Lake City, Utah  
HAS BEEN ACQUIRED BY  
**Hightech Image, Inc.**  
South Jordan, Utah  
**GENERATIONAL EQUITY**

**Hoefler**  
CONSULTING GROUP  
Anchorage, Alaska  
HAS BEEN ACQUIRED BY  
  
Buckinghamshire, United Kingdom  
**GENERATIONAL EQUITY**

Sarasota, Florida  
HAS BEEN ACQUIRED BY  
**ITALPOLLINA HELLO NATURE!**  
Italy   
**GENERATIONAL EQUITY**

**HOUZER**  
Hamilton, New Jersey  
HAS BEEN ACQUIRED BY  
  
Ashdod, Israel  
**GENERATIONAL EQUITY**  
TLV: HAMAT

**HUGHES**  
Pinehurst, Texas  
HAS BEEN ACQUIRED BY  
**EPCOR**  
Edmonton, Alberta  
  
**GENERATIONAL EQUITY**

**ICE WORLD**  
Maryland's Premier Ice Skating and Hockey Facility  
Abingdon, Maryland  
HAS BEEN ACQUIRED BY  
**Blackstreet Capital Holdings**  
Chevy Chase, Maryland  
**GENERATIONAL EQUITY**

Tukwila, Washington  
HAS BEEN ACQUIRED BY  
**Pacific Northwest Capital Group, LLC**  
Seattle, Washington  
**GENERATIONAL EQUITY**

**IMI SOLUTIONS LLC**  
Powering New Generation Law Firms  
Dallas, Texas  
HAS BEEN ACQUIRED BY  
  
Detroit, Michigan  
**GENERATIONAL CAPITAL MARKETS**

**IMPERIAL PACKAGING CORP.**  
Pawtucket, Rhode Island  
HAS BEEN ACQUIRED BY  
**Seaboard FOLDING BOX**  
Portfolio company of Charter Oak  
Westminster, Massachusetts  
**GENERATIONAL EQUITY**

**IPEC**  
Industrial Process Equipment Constructors  
Grayling, Minnesota  
HAS BEEN ACQUIRED BY  
  
Chicago, Illinois  
**GENERATIONAL EQUITY**



## COMPLETED TRANSACTIONS

**IST** | INSTALLATION SERVICE TECHNOLOGY  
Kansas City, Missouri  
HAS BEEN ACQUIRED BY  
**SKINNY IT**  
Frisco, Texas  


**ITI** | INSTRUMENT TECHNOLOGY, INC.  
Westfield, Massachusetts  
HAS BEEN ACQUIRED BY  
**Transom Shields Group**  
Wilmington, Delaware  


**Integrated Data Services**  
Greenwich, Connecticut  
HAS BEEN ACQUIRED BY  
**All Covered**   
Tokyo, Japan  


**Interprovincial Meat Sales Ltd.**   
Dartmouth, Nova Scotia  
HAS BEEN ACQUIRED BY  
**B**   
Premium Brands  
Richmond, British Columbia  


**B**  
THE IRWIN BROWN COMPANY  
New Orleans, Louisiana  
HAS BEEN ACQUIRED BY  
**Powell** Global Supply Services  
Boston, Massachusetts  


**IEG** ISBELL ENGINEERING GROUP  
Isbell Engineering Group  
Fort Worth, Texas  
HAS BEEN ACQUIRED BY  
**CHW** CHUCK HOWARD & ASSOCIATES LLC  
Albany, New York  


**ISI** INSURANCE SERVICES  
Uniontown, Pennsylvania  
HAS BEEN ACQUIRED BY  
**Kaufman** FINANCIAL GROUP  
Farmington Hills, Michigan  


**ISOF**  
Oldsmar, Florida  
HAS BEEN ACQUIRED BY  
**RED HAWK**  
Fire & Security  
Portfolio company  
of Comvest Partners  
Boca Raton, Florida  


**JewelPop** exceptional jewelry brands  
Dartmouth, Nova Scotia  
  
HAS BEEN ACQUIRED BY  
**LYNX** equity limited  
Toronto, Ontario  
  


**JOHNSTON** W.B. JOHNSTON GRAIN COMPANY  
Enid, Oklahoma  
HAS BEEN ACQUIRED BY  
**CGG** ENTREPRISES, INC.   
A division of Zen-Noh  
Tokyo, Japan  


**K-FAB**  
Santa Clara, California  
HAS BEEN ACQUIRED BY  
**DPMS** DATA-DECISIONS MACHINE  
15000011501345 A591004-15A  
Portfolio company of  
Gladstone Investment Corp.  
Santa Clara, California  


**K&M** FIRE PROTECTION  
Plantsville, Connecticut  
HAS BEEN ACQUIRED BY  
**DAVIS-ULMER** SPRINKLERS  
Serving customers Since 1946  
A subsidiary of API Group  
New Brighton, Minnesota  


**KA Components**  
Otterbein, Indiana  
HAS BEEN ACQUIRED BY  
**C** CALVERTON HOLDINGS  
Cleveland, Ohio  


**KATKOL LTD**  
St. Clairsville, Ohio  
HAS BEEN ACQUIRED BY  
**BASIN** ENERGY GROUP  
an affiliate of  
**TURNING BASIN CAPITAL**  
Richmond, Virginia  


**KC Computers**  
Whitewater, Wisconsin  
HAS BEEN ACQUIRED BY  
**Computers Nationwide**  
Wheeling, Illinois  


**Kerrick Valve**  
Jacksonville, Florida  
HAS BEEN ACQUIRED BY  
**control devices, LLC**  
A portfolio company of  
**GHJ&M** GOLDNER HAWN JOHNSON MORRISON  
Minneapolis, Minnesota  




## COMPLETED TRANSACTIONS

**KERR CONSULTING**  
The Woodlands, Texas  
HAS BEEN ACQUIRED BY  
**PROVISO CAPITAL**  
New York City, New York

**HEYTROLLER**  
Electronic Safety Devices  
Tampa, Florida  
HAS BEEN ACQUIRED BY  
**I.D. Systems®**  
A Public Company  
Transforming Mobile Asset Management  
Woodcliff Lake, New Jersey

**King**  
ENGINEERING ASSOCIATES, INC.  
Tampa, Florida  
HAS BEEN ACQUIRED BY  
**KAIN CAPITAL**  
New York City, New York

**Kitchen CREATIONS**  
KITCHEN & BATH CENTRE  
Fredericton, New Brunswick  
HAS BEEN ACQUIRED BY  
**LYNX equity limited**  
Toronto, Ontario

**K KOHL BUILDING PRODUCTS**  
Reading, Pennsylvania  
HAS BEEN ACQUIRED BY  
**SRS Distribution**  
McKinney, Texas

**kpi consulting**  
Round Rock, Texas  
HAS BEEN ACQUIRED BY  
**PERIGEE CAPITAL PARTNERS**  
Herndon, Virginia

**K ENERGY SERVICES**  
New Berlin, Wisconsin  
HAS BEEN ACQUIRED BY  
**CIVC PARTNERS** **TRUE NORTH VENTURE PARTNERS**  
Chicago, Illinois

**KURZ**  
Electric Solutions, Inc.  
Neenah, Wisconsin  
HAS BEEN ACQUIRED BY  
**COLVILLE CAPITAL**  
Charlotte, North Carolina

**KUSSMAUL ELECTRONICS CO., INC.**  
Westsayville, New York  
HAS BEEN ACQUIRED BY  
**evolve CAPITAL**  
Dallas, Texas

Certain Assets of  
**KYUKA**  
Atalla, Alabama  
HAS BEEN ACQUIRED BY  
**WATER WAY**  
Birmingham, Alabama

**Lang's Pharmacy**  
GIFTS • COSMETICS  
SINCE 1885 NEW CANAN • WESTON  
Weston, Connecticut  
HAS BEEN ACQUIRED BY  
**Walgreens**  
A Public Company  
Deerfield, Illinois

**Lee's RV SUPERSTORE**  
Oklahoma City, Oklahoma  
HAS BEEN ACQUIRED BY AN  
**CAMPING WORLD**  
Lincolnshire, Illinois

**LGM PHARMA**  
Boca Raton, Florida  
HAS BEEN ACQUIRED BY A  
**NEW HARBOR CAPITAL**  
Chicago, Illinois

**Liberations**  
WINE & SPIRITS  
Aurora, Colorado  
HAS BEEN ACQUIRED BY  
**John A. Hunter Management Corp.**  
Centennial, Ohio

**LIN-MAR MOTORS**  
We Hunt by Accident  
Morton Grove, Illinois  
HAS BEEN ACQUIRED BY  
**CARCARE COLLISION CENTERS**  
Plainfield, Illinois

**LOUIS WOHL & SONS, INC.**  
INNOVATIVE FOODSERVICE COMPANY  
Tampa, Florida  
HAS BEEN ACQUIRED BY  
**BELTRAM FOODSERVICE GROUP**  
Portfolio company of  
Trivest Partners  
Kansas City, Kansas



## COMPLETED TRANSACTIONS

  
Houma, Louisiana  
HAS BEEN ACQUIRED BY  
  
Germantown, Tennessee  


  
West Nyack, New York  
HAS BEEN ACQUIRED BY  
  
New York City, New York  


  
Colorado Springs, Colorado  
HAS BEEN ACQUIRED BY  
  
Westboro, Massachusetts  


  
Monroe, Michigan  
HAS BEEN ACQUIRED BY  
  
Hong Kong, China  


  
Cheyenne, Wyoming  
HAS BEEN ACQUIRED BY  
  
Mount Lake Terrace, Washington  


  
Bluffton, Indiana  
HAS BEEN ACQUIRED BY  
  
Albany, New York  


  
Bryan, Texas  
HAS BEEN ACQUIRED BY  
  
Tustin, California  


  
Hornell, New York  
HAS BEEN ACQUIRED BY  
  
Bloomington, Minnesota  


  
Memphis, Tennessee  
HAS BEEN ACQUIRED BY  
  
Anderson, Indiana  


  
Calgary, Alberta   
HAS BEEN ACQUIRED BY  
  
Mississauga, Ontario   


  
Colorado Springs, Colorado  
HAS BEEN ACQUIRED BY  
  
Portfolio company of Kinderhook Industries  
Germantown, Tennessee  


  
Minneapolis, Minnesota  
HAS BEEN ACQUIRED BY  
  
  
Illinois  


  
Minneapolis, Minnesota  
HAS BEEN ACQUIRED BY  
  
Westport, Connecticut  


  
Marietta, Georgia  
HAS BEEN ACQUIRED BY  
  
Birmingham, Alabama  


  
San Luis Obispo, California  
HAS BEEN ACQUIRED BY  
  
Phoenix, Arizona  


  
Edmonton, Alberta   
HAS BEEN ACQUIRED BY  
  
Mississauga, Ontario   




Clinton, Arkansas  
HAS BEEN ACQUIRED BY  
**CAROTHERS CONSTRUCTION, INC.**  
*Our Business is Building Since 1957*  
Taylor, Mississippi





Soda Springs, Indiana  
HAS BEEN ACQUIRED BY  
   
Edmonton, Alberta





Warman, Saskatchewan  
HAS BEEN ACQUIRED BY  
  
Edmonton, Alberta





Dieppe, New Brunswick  
HAS BEEN ACQUIRED BY  
   
Osaka, Japan





Austin, Texas  
HAS BEEN ACQUIRED BY  
**WHITEFIELD CAPITAL**  
Denver, Colorado





St. Petersburg, Florida  
HAS BEEN ACQUIRED BY  
**Healogics™**  
The power to heal  
Jacksonville, Florida





Conklin, Alberta  
HAS BEEN ACQUIRED BY  
**NORTHERN FRONTIER CORP.**  
A Public Company  
Calgary, Alberta





Sales - Service - Rentals  
Grand Junction, Iowa  
HAS BEEN ACQUIRED BY  
  
New York City, New York





Lyndhurst, New Jersey  
HAS BEEN ACQUIRED BY  
**Long Island Pipe Supply, Inc.™**  
Garden City, New York





Brantford, Ontario  
HAS BEEN ACQUIRED BY  
**SunOpta**  
Norval, Ontario



St. Catherines, Ontario  
HAS BEEN ACQUIRED BY  
**APEX TOOL GROUP**  
Sparks, Maryland





Tempe, Arizona  
HAS BEEN ACQUIRED BY  
**RELATIVITY**  
Arlington, Virginia





Kenosha, Wisconsin  
HAS BEEN ACQUIRED BY  
**Impact**  
Waukegan, Illinois





North Texas Locomotive Service  
Burleson, Texas  
HAS BEEN ACQUIRED BY  
  
Wheat Ridge, Colorado





Tualatin, Oregon  
HAS BEEN ACQUIRED BY  
  
Auburn Hills, Michigan





Portland, Oregon  
HAS BEEN ACQUIRED BY  
**CORBEL CAPITAL PARTNERS**  
Los Angeles, California





## COMPLETED TRANSACTIONS

**Old Mill General Store**  
Elk Point, South Dakota

HAS BEEN ACQUIRED BY

**CASEY'S GENERAL STORE**  
Ankeny, Iowa

A Public Company

**ONELIFE DIGITAL**  
San Clemente, California

HAS BEEN ACQUIRED BY

**LEXY Pacific CORPORATION**  
Sunnyvale, California

**orbis LOGISTICS**  
Lakeland, Florida

HAS BEEN ACQUIRED BY

**DICOM** Canada  
A portfolio company of Wind Point Partners  
Montreal, Quebec

**osborn**  
Glen Dale, California

HAS BEEN ACQUIRED BY

**NAC ARCHITECTURE**  
Spokane, Washington

**Ottawa Trailer Repair Inc.**  
Ottawa, Ontario

Canada

HAS BEEN ACQUIRED BY

**Benson Group Inc.** Canada  
Cornwall, Ontario

**OWENSBY & KRITIKOS INC.**  
Gretna, Louisiana

HAS BEEN ACQUIRED BY

**D Dorilton Capital**  
New York City, New York

**Pacific ENVIRONMENTAL CONSULTING** Canada  
Vancouver, British Columbia

HAS BEEN ACQUIRED BY

**TOTAL SAFETY** Switzerland  
Portfolio company of DLJ Merchant Banking Partners, a unit of Credit Suisse Zurich, Switzerland

**PACIFIC POWER & SYSTEMS INC.**  
Fairfield, California

HAS BEEN ACQUIRED BY

**RBI** Canada  
Toronto, Ontario

**PACKAGING SOLUTIONS INC.**  
Johnsonville, South Carolina

HAS BEEN ACQUIRED BY

**SunBelt Packaging, LLC**  
Portfolio company of SouthPointe Ventures LLC Atlanta, Georgia

**Paradise PET CENTRE** Canada  
St. Albert, Alberta

HAS BEEN ACQUIRED BY

**MR. PET'S** Canada  
Port Coquitlam, British Columbia

**Park-N-Pawn Lorain Ohio's Pawn Stars!**  
Elyria, Ohio

HAS BEEN ACQUIRED BY

**1847** A Public Company  
New York City, New York

**PAT RIHA PRODUCTIONS**  
Kansas City, Missouri

HAS BEEN ACQUIRED BY

**MARKETPLACE EVENTS**  
Solon, Ohio

**paw MARKETING**  
Brooklyn, Iowa

HAS BEEN ACQUIRED BY

**The Straub Corporation**  
Des Moines, Iowa

**PEAKSPLAINS**  
Spokane, Washington

HAS BEEN ACQUIRED BY

**Mi-Med SUPPLY COMPANY**  
Vista, California

**PENINSULAR CYLINDER CO.**  
Washington Township, MI

HAS BEEN ACQUIRED BY

**Avis** Industrial Corporation  
Upland, Indiana

**PERENNIAL ENERGY**  
West Plains, Missouri

HAS BEEN ACQUIRED BY

**KVCI** Konza Valley Capital, Inc. **CFB** Capital For Business  
Leawood, Kansas



## COMPLETED TRANSACTIONS



Parker, Colorado

HAS BEEN ACQUIRED BY

T&H Global Holdings  
Subsidiary of  
  
Arlington, Texas





Bartlesville, Oklahoma

HAS BEEN ACQUIRED BY



Avoka, Pennsylvania





Moore, Oklahoma

HAS BEEN ACQUIRED BY

Cliffside Funds  
New York City, New York





Harlingen, Texas

HAS BEEN ACQUIRED BY



Vero Beach, Florida





Winnipeg, Manitoba

HAS BEEN ACQUIRED BY



Cleveland, Ohio





Christiansburg, Virginia

HAS BEEN ACQUIRED BY

A Public Company  


Fairfield, New Jersey





Wrentham, Massachusetts

HAS BEEN ACQUIRED BY

A Public Company  


Subsidiary of  
Berkshire Hathaway  
Middleborough, Massachusetts





Portland, Oregon

HAS BEEN ACQUIRED BY

Bauer Software Group, Inc.

Ashburn, Virginia



Preferred Care Pharmaceutical Services

Hollywood, South Carolina

HAS BEEN ACQUIRED BY



Atlanta, Georgia





Tampa, Florida

HAS BEEN ACQUIRED BY

A Public Company  


Stockholm, Sweden





Davie, Florida

HAS BEEN ACQUIRED BY



Portfolio company of ZS Fund  
Ft. Meyers, Florida





Spokane, Washington

HAS BEEN ACQUIRED BY



West Spokane, Washington





San Antonio, Texas

HAS BEEN ACQUIRED BY



New York City, New York





Bellingham, Massachusetts

HAS BEEN ACQUIRED BY



Livonia, Michigan



Professional Touch Cleaning Services

Davenport, Iowa

HAS BEEN ACQUIRED BY

Ammesa

Bettendorf, Iowa



Public Safety Services Inc.

Rosemont, Illinois

HAS BEEN ACQUIRED BY



Shiller Park, Illinois





## COMPLETED TRANSACTIONS

  
Rhome, Texas  
HAS BEEN ACQUIRED BY  
  
Subsidiary of Sumitomo  
Tokyo, Japan  


  
Mesa, Arizona  
HAS BEEN ACQUIRED BY  
  
San Francisco, California  


  
Tampa, Florida  
HAS BEEN ACQUIRED BY  
Pinellas Park, Florida  


**Quality Pipe Services**  
Englewood, Colorado  
HAS BEEN ACQUIRED BY  
  
Denver, Colorado  


  
Phoenix, Arizona  
HAS BEEN ACQUIRED BY  
  
Bowling Green, Ohio  


  
Vancouver, Washington  
HAS BEEN ACQUIRED BY  
  
Santiago, Chile  


  
San Antonio, Texas  
HAS BEEN ACQUIRED BY  
  
New York City, New York  


  
Sanford, North Carolina  
HAS BEEN ACQUIRED BY  
  
Cicero, Illinois  


  
Murray, Utah  
HAS BEEN ACQUIRED BY  
OIP Holdings, LLC  
New York City, New York  


  
Brookhaven, Mississippi  
HAS BEEN ACQUIRED BY  
  
Fayetteville, North Carolina  
  
Evanston, Illinois  


  
Milford, Connecticut  
HAS BEEN ACQUIRED BY  
  
San Diego, California  


  
Carrollton, Missouri  
HAS BEEN ACQUIRED BY  
**REMEDIES INC.**  
Bronx, New York  


**Repromatic Systems Inc.**  
Concord, Ontario  
  
HAS BEEN ACQUIRED BY  
  
Newmarket, Ontario  


  
Cuero, Texas  
HAS BEEN ACQUIRED BY  
**Lifecare Pharmacy**  
San Antonio, Texas  


**Reynoldsville Casket Company**  
Reynoldsville, Pennsylvania  
HAS BEEN ACQUIRED BY  
  
Pittsburgh, Pennsylvania  


  
Somerset, Ohio  
HAS BEEN ACQUIRED BY  
**3 RIVERS CAPITAL**  
Pittsburgh, Pennsylvania  




## COMPLETED TRANSACTIONS

Mechanicsville, Virginia  
HAS BEEN ACQUIRED BY  
  
Portfolio company of Investcorp  
South Plainfield, New Jersey

Ridge Runner Fast Foods

Boone, North Carolina  
HAS BEEN ACQUIRED BY  
Carolina Quality LLC  
Henderson, North Carolina

Washington, Missouri  
HAS BEEN ACQUIRED BY  
  
St. Louis, Missouri

Monroe, Michigan  
HAS BEEN ACQUIRED BY  
  
Indianapolis, Indiana

Hanford, California  
HAS BEEN ACQUIRED BY  
  
Portfolio company of Brick Investment Partners  
Houston, Texas

Knoxville, Tennessee  
HAS BEEN ACQUIRED BY  
  
West Des Moines, Iowa

Tappan, New York  
HAS BEEN ACQUIRED BY  
  
New Brighton, Minnesota

Theodore, Alabama  
HAS BEEN ACQUIRED BY  
  
Dayton, Ohio

Indianapolis, Indiana  
HAS BEEN ACQUIRED BY A  
  
Frankfurt, Germany

Marietta, Georgia  
HAS BEEN ACQUIRED BY  
  
Cartersville, Georgia

Dallas, Texas  
HAS BEEN ACQUIRED BY  
  
Chicago, Illinois

NASDAQ: LAWS

Portland, Maine  
HAS BEEN ACQUIRED BY  
  
Portland, Maine

Carrollton, Texas  
HAS BEEN ACQUIRED BY  
  
Charlotte, North Carolina

Fort Worth, Texas  
HAS BEEN ACQUIRED BY AN  
  
Highland Park, New Jersey

Self's Inc.  
Wichita, Kansas  
HAS BEEN ACQUIRED BY  
  
Elk Grove Village, Illinois

SEM Construction  
Grand Junction, Colorado  
HAS BEEN ACQUIRED BY  
  
Woodlands, Texas



## COMPLETED TRANSACTIONS



**Sensory Testing Systems™ LLC**  
Scottsdale, Arizona  
HAS BEEN ACQUIRED BY  
  
Subsidiary of  
New Capital Partners  
Englewood, California  




**Service Furniture & Bedding dba  
Mattress & More**  
Fairdale, Kentucky  
HAS BEEN ACQUIRED BY  
  
Affiliate of Sun Capital Partners  
Fort Smith, Arkansas  




**SEWELL APPLIANCE**  
Sandy Springs, Georgia  
HAS BEEN ACQUIRED BY  
  
Norcross, Georgia  




**SEAGRAY STEEL**  
Houston, Texas  
HAS BEEN ACQUIRED BY  
**RYERSON**  
Chicago, Illinois  




**SHARPE AXERS**  
Seattle, Washington  
HAS BEEN ACQUIRED BY  
  
Halton Hills, Ontario  
  




**Sherwood Consulting dba  
BASE36**  
Saco, Maine  
HAS BEEN ACQUIRED BY  
  
Plainsboro, New Jersey  




**Shewfelt CONSTRUCTION**  
Burlington, Ontario  
HAS BEEN ACQUIRED BY  
  
Sudbury, Ontario  




**SHOP TOOLS, INC.**  
Colorado Springs, Colorado  
HAS BEEN ACQUIRED BY  
**Lionhead Enterprises Corp.**  
Reston, Virginia  




**Site Organic**  
WEBSITES THE WAY GOD INTENDED.  
Ashburn, Virginia  
HAS BEEN ACQUIRED BY  
  
Lenoir City, Tennessee  




**Skydive Dallas**  
Whitewright, Texas  
HAS BEEN ACQUIRED BY  
  
Houston, Texas  




**Slaughter & Stanley Construction, Inc.**  
Big Spring, Texas  
HAS BEEN ACQUIRED BY  
  
Charlotte, North Carolina  




**SLPharma LABS INC**  
Wilmington, Delaware  
HAS BEEN ACQUIRED BY  
  
Edinburgh, Scotland  


**Smith Environmental Laboratory Inc.**  
Hyde Park, New York  
HAS BEEN ACQUIRED BY  
**Smith Environmental Acquisition LLC**  
New York City, New York  




**Software Design Solutions**  
Murrysville, Pennsylvania  
HAS BEEN ACQUIRED BY  
  
Long Island, New York  




**SOFTWARE UNLIMITED, INC.**  
Baltimore, Maryland  
HAS BEEN ACQUIRED BY  
  
Wakefield, Massachusetts  




**SOIL-MAX™**  
Brazil, Indiana  
HAS BEEN ACQUIRED BY  
**Ag Leader®**  
Ames, Iowa  




## COMPLETED TRANSACTIONS

**SU** SOMETHING UNIQUE SPORTSWEAR

Denison, Iowa

HAS BEEN ACQUIRED BY

**Envision**  
envisiontees.com

Dubuque, Iowa

**GENERATIONAL EQUITY**

**SOTO** industries.a

Charlotte, North Carolina

HAS BEEN ACQUIRED BY

**Kemira**  
A Public Company  
Division of Kemira Oyj

Helsinki, Finland

**GENERATIONAL EQUITY**

**SOUTHSIDE** CONTAINER

Walterboro, South Carolina

HAS BEEN ACQUIRED BY

**Private Investment Company**

Rockville, Maryland

**GENERATIONAL EQUITY**

**Southwest** Ground-water Consultants, Inc.

Phoenix, Arizona

HAS BEEN ACQUIRED BY

**MATRIX NEWORLD**  
Enabling Progress

Florham Park, New Jersey

**GENERATIONAL EQUITY**

**Southwest Waterworks Contractors**

Phoenix, Arizona

HAS BEEN ACQUIRED BY

**PumpMan**

Portfolio company of Soundcore Capital

Saddle Brook, New Jersey

**GENERATIONAL EQUITY**

**SPG** Special Products Group  
"Proudly Serving The American Hero"  
Armor • Uniforms • Fire

Boynton Beach, Florida

HAS BEEN ACQUIRED BY

**QRED** THE UNIFORM TAILOR

Lakewood, New Jersey

**GENERATIONAL EQUITY**

**Spectrum Technologies, Inc.**

Paxinos, Pennsylvania

HAS BEEN ACQUIRED BY

**TRANSCAT**  
A Public Company  
Trust in every measure

Rochester, New York

**GENERATIONAL EQUITY**

**SPIRIT EXPRESS**

Commerce City, Colorado

HAS BEEN ACQUIRED BY

**R+L CARRIERS**

Wilmington, Ohio

**GENERATIONAL EQUITY**

**STERN** RUBBER COMPANY  
Est. 1969

Staples, Minnesota

HAS BEEN ACQUIRED BY

**ZLC** ZHONGLI CORPORATION  
Shanghai, China

**GENERATIONAL EQUITY**

**Stonehaven ASSISTED LIVING**

Maumelle, Arkansas

HAS BEEN ACQUIRED BY

**Cornerstone** HEALTHCARE GROUP

Dallas, Texas

**GENERATIONAL EQUITY**

**Sturtevant Richmont**

Carol Stream, Illinois

HAS BEEN ACQUIRED BY

**Snapp-on**

Kenosha, Wisconsin

**GENERATIONAL EQUITY**

**SUMMIT**

Richmond, British Columbia

HAS BEEN ACQUIRED BY

**NEAR NORTH**  
Part of Manitoulin Group of Companies

Barrie, Ontario

**GENERATIONAL EQUITY**

**SUNWORKS**  
SOLAR TODAY. SAVING TOMORROW.

Roseville, California

HAS BEEN ACQUIRED BY

**Solar3D**  
A Public Company

Goleta, California

**GENERATIONAL EQUITY**

**Super Runners Shop**

Huntington, New York

HAS BEEN ACQUIRED BY

**Surefoot**

Park City, Utah

**GENERATIONAL EQUITY**

**Superior HR** OUTSOURCING CONSULTING TECHNOLOGY

Frisco, Texas

HAS BEEN ACQUIRED BY

**Zuman**

Pleasanton, California

**GENERATIONAL EQUITY**

**SURGEON RIFLES**

Prague, Oklahoma

HAS BEEN ACQUIRED BY

**STRATEGIC ARMORY CORPS**

Houston, Texas

**GENERATIONAL EQUITY**



## COMPLETED TRANSACTIONS



Burlington, Vermont

HAS BEEN ACQUIRED BY



EQUITY  
San Diego, California





Blue Springs, Missouri

HAS BEEN ACQUIRED BY



Long Beach, California





Omaha, Nebraska

HAS BEEN ACQUIRED BY



Ottawa, Ontario





Red Deer, Alberta



HAS BEEN ACQUIRED BY



Vancouver, British Columbia







Nelson, British Columbia



HAS BEEN ACQUIRED BY

A Public Company



Santa Ana, California





South Heart, North Dakota

HAS MERGED WITH AN AFFILIATE OF



Denver, Colorado





Peterborough, Ontario



HAS BEEN ACQUIRED BY



Toronto, Ontario





Technology Assessment & Transfer Inc.

Annapolis, Maryland

HAS BEEN ACQUIRED BY



Charlotte, North Carolina





Tustin, California

HAS BEEN ACQUIRED BY



CORPORATE RESOURCE SERVICES

A Public Company

New York City, New York





Lapeer, Michigan

HAS BEEN ACQUIRED BY



Geneva, Switzerland





Greensboro, North Carolina

HAS BEEN ACQUIRED BY



New York City, New York





O'Neill, Nebraska

HAS BEEN ACQUIRED BY



San Joaquin, California





Richmond, Indiana

HAS BEEN ACQUIRED BY

SC STRENGTH CAPITAL

Birmingham, Michigan





Vacaville, California

HAS BEEN ACQUIRED BY



a wholly owned subsidiary of



Seattle, Washington





Washington, D.C.

HAS BEEN ACQUIRED BY



West Babylon, New York





The Woodlands, Texas

HAS BEEN ACQUIRED BY



Bossier City, Louisiana





## COMPLETED TRANSACTIONS

TPH Industries

Baltimore, Maryland

HAS BEEN ACQUIRED BY

Clean Venture Inc

Elizabeth, New Jersey



TRUESDELL CORPORATION

Tempe, Arizona

HAS BEEN ACQUIRED BY

woodlawnpartners

Chicago, Illinois



TRACZ & ASSOCIATES

Lockport, Illinois

HAS BEEN ACQUIRED BY

Kaufman FINANCIAL GROUP

Farmington Hills, Michigan



Treasure Valley Business Group

Eagle, Idaho

HAS BEEN ACQUIRED BY



CREO CAPITAL PARTNERS

Los Angeles, California



TREATMENT TECHNOLOGY

Evergreen, Colorado

HAS BEEN ACQUIRED BY

Water Technology Group

Apex, North Carolina



TRUESDELL CORPORATION

Tempe, Arizona

HAS BEEN ACQUIRED BY

woodlawnpartners

Chicago, Illinois



tti

Garden Grove, California

HAS BEEN ACQUIRED BY

EADS A Public Company



Toulouse, France



UCI construction services, llc

Tampa, Florida

HAS BEEN ACQUIRED BY

CEP Concentric Equity Partners an FIC Company

Chicago, Illinois



Ultimate Service Technology

Layton, Utah

HAS BEEN ACQUIRED BY

TREGARON CAPITAL

Palo Alto, California



UltraTape®

Salem, Oregon

HAS BEEN ACQUIRED BY

DELPHON

Hayward, California



UNITED

United Brass Works, Inc.

Randleman, North Carolina

HAS BEEN ACQUIRED BY

Bradford Equities Management LLC

White Plains, New York



US LOGISTICS

Fayetteville, North Carolina

HAS BEEN ACQUIRED BY

RANGER INTERNATIONAL

Quality Leadership in Worldwide Services

a company owned by



First New England Capital

Greenville, South Carolina



VCI, Inc.

Product Fabrication & Manufacturing

Sturgis, Michigan

HAS BEEN ACQUIRED BY

BASIN HOLDINGS

New York City, New York



VENDOR TEAM SERVICES

Mooresville, North Carolina

HAS BEEN ACQUIRED BY

INNOSPIRE SYSTEMS CORPORATION

EXCELLENCE IN EXECUTION

Morganville, New Jersey



Veterinary Ventures, Inc.

Reno, Nevada

HAS BEEN ACQUIRED BY

Radio Systems Corp.

Knoxville, Tennessee



WACEY DRUG

Lincoln, Nebraska

HAS BEEN ACQUIRED BY

Kohl's Pharmacy & Homecare

Omaha, Nebraska



Walbel Heating Co.

Columbus, Ohio

HAS BEEN ACQUIRED BY

Atlas Butler HEATING • COOLING

Columbus, Ohio





## COMPLETED TRANSACTIONS

**WAIPAHU TOWN PHARMACY**  
Personalized Pharmacy Care™  
Waipahu, Hawaii

HAS BEEN ACQUIRED BY  
**Walgreens**  
A Public Company  
Deerfield, Illinois

GENERATIONAL EQUITY

**Water Products**  
Claremore, Oklahoma

HAS BEEN ACQUIRED BY  
**HDSUPPLY**  
Portfolio company of Bain Capital  
Waco, Texas

GENERATIONAL CAPITAL MARKETS

**Waupaca Woods Pharmacy, Inc.**  
Waupaca, Wisconsin

HAS BEEN ACQUIRED BY  
**SHOPKO**  
my life. my style. my store.  
Green Bay, Wisconsin

GENERATIONAL EQUITY

**WaveTwo** your Intelligent About Business  
Irving, Texas

HAS BEEN ACQUIRED BY  
**All Covered**   
IT SERVICES FROM KONICA MINOLTA  
Tokyo, Japan A Public Company

GENERATIONAL CAPITAL MARKETS

**WAYNE'S INC.**  
**PRO**  
Morgan, Minnesota

HAS SOLD CONTROLLING INTEREST  
OF THE COMPANY TO  
**CRARY**  
Manufacturing Farm Profitability™  
A subsidiary of  
**ECHO**  
Lake Zurich, Illinois

GENERATIONAL EQUITY

**Weerts** Funeral Home & Cremation  
Davenport, Iowa

HAS BEEN ACQUIRED BY  
**Service Corporation International**  
A Public Company  
Houston, Texas

GENERATIONAL EQUITY

**West University Travel & Journeys Unlimited**  
Houston, Texas

HAS BEEN ACQUIRED BY  
 **Online Vacation Center**  
A Public Company  
Plantation, Florida

GENERATIONAL EQUITY

**Wheatland Systems INCORPORATED**  
Lawrence, Kansas

HAS BEEN ACQUIRED BY  
**ENengineering**  
A portfolio company of  
**CLEARVIEW CAPITAL**  
Greenwich, Connecticut

GENERATIONAL EQUITY

**WHEELER'S AUTO BODY SUPPLY**  
Waterloo, Iowa

HAS BEEN ACQUIRED BY  
A Public Company  
**LKQ**  
OEM Recycled • Aftermarket by Keystone  
Chicago, Illinois

GENERATIONAL EQUITY

**WHITE FIRE EXTINGUISHER, INC.**  
Mercer, Pennsylvania

HAS BEEN ACQUIRED BY  
**CINTAS** A Public Company  
READY FOR THE WORKDAY®  
Mason, Ohio

GENERATIONAL EQUITY

**White House Design Company**  
North Vancouver, British Columbia

HAS BEEN ACQUIRED BY  
**CAI** CAPITAL PARTNERS   
Vancouver, British Columbia

GENERATIONAL CAPITAL MARKETS

Whiteford Pharmacy, Inc.  
Darlington Pharmacy  
Whiteford, Maryland

HAS BEEN ACQUIRED BY  
**Whiteford Darlington LLC**  
New York City, New York

GENERATIONAL EQUITY

**WILDERNESS FAMILY Naturals**  
Silver Bay, Minnesota

HAS BEEN ACQUIRED BY  
Individual Investor

GENERATIONAL EQUITY

**WINE VALLEY SIDING SUPPLY, INC.**  
Bothell, Washington

HAS BEEN ACQUIRED BY  
**LYNX** equity limited  
Toronto, Ontario

GENERATIONAL EQUITY

**WINFIELD WOOD & LATH**   
Oyama, British Columbia

HAS BEEN ACQUIRED BY  
**LYNX** equity limited  
Toronto, Ontario

GENERATIONAL EQUITY

**Wisconsin Farmers Union**  
Montfort, Wisconsin

HAS BEEN ACQUIRED BY  
**SCHUMAN CHEESE** SINCE 1945  
Fairfield, New Jersey

GENERATIONAL EQUITY

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CLIENT  
TESTIMONIALS

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SUCCESSFULLY CLOSED DEALS

[www.generation1al.com/transactions](http://www.generation1al.com/transactions)



## TESTIMONIAL

November 22, 2025

Working with Mike Meredith and his team at Generational was instrumental in successfully selling my business. From valuation to closing, he guided me through every step of the M & A process with clarity, professionalism, and a steady hand. His industry insight, negotiation skills, and commitment to my goals ensured we achieved a very favorable outcome. I'm incredibly grateful for his support and would highly recommend him to any business owner considering a sale.

Jay Waterman, President  
Duro-Sense Corporation  
Carson, CA



316 E. Main St.  
Salem, VA 24153  
(540) 389-5999  
[www.macandbobs.com](http://www.macandbobs.com)

September 26, 2025

Nick Arnheim,

I want to thank your team, Tony and Stephanie at Generational Equity for your help and guidance in finding a buyer for our restaurant. As you know we tried to sell our business on our own and that didn't end well. We had a private equity group sign contracts to buy our building and property as well as our business. At the last minute they wanted to change the deal. This cost us over \$60,000 in legal fees. Next, we had some local food service executives that wanted to buy us. In short, we decided that a tentative deal that we discussed had too much financial expense for me and my partners. At this point we felt we needed a good broker so we re-engaged with Generational Equity.

Our contact was Tony Blair who was amazing. A former restaurateur and restaurant consultant with over 20 years' experience, Tony had invaluable expertise in buying and selling restaurants. He had sold a restaurant in Greensboro, NC to two gentlemen that owned over a dozen restaurants. Tony contacted them about our restaurant in Salem, VA which is less than two hours away. As you know, they wound up buying our restaurant.

So far, the transition has been wonderful. The new owners kept our entire staff and have retained me as a consultant. I couldn't be happier. Our customers feel comfortable with the new ownership and sales have stayed strong.

I highly recommend Generational Equity, and Nick and his team to anyone who is wanting to sell their restaurant.

Co-owner Mac and Bob's Restaurant



Robert E. Rotanz

**Reet Corporation**  
850 Four Rod Road  
Berlin Ct 06037  
Ph 860-828-3700  
Fx 860-828-3800

November 7, 2025

Generational Equity, LLC  
Bill Shipman  
83 Kenmore Road  
Bloomfield, CT 060002

Dear Bill.

I am writing to express my appreciation for the exceptional work that you and your team at Generational Equity provided in the sale of my business, Reet Corp.

From the very beginning—when Mr. Stephens guided me through the initial presentation and helped me make the decision to move forward with Generational Equity—the experience was handled with professionalism and care. Throughout the valuation and marketing process, I was impressed by the thoroughness and attention to detail demonstrated by your entire team.

Your ability to manage multiple buyers, navigate complex negotiations, and provide clear, steady guidance through the ups and downs of the process was truly invaluable. What stood out most was your tireless effort, professionalism, and commitment to achieving the best outcome for my company.

Although the sale process was at times stressful and lengthy due to both buyer and company related circumstances, your perseverance, patience, and respect toward everyone involved were remarkable. I am grateful for your dedication and expertise in representing and marketing Reet Corp. Generational Equity's efforts exceeded my expectations, and I could not have asked for a more capable and committed team.

Thank you again for your outstanding work and support throughout this journey.



Jay Smith  
President Reet Corp.

**From:** Brandon De Yager <ufsbrandon@gmail.com>  
**Sent:** Monday, November 10, 2025 10:25 AM  
**To:** Lori Galloway <lgalloway@generational.com>  
**Cc:** Amy Wall <awall@generational.com>  
**Subject:** Testimonial-feed back

Hi Lori, I hope this finds you well.

I want to start off saying our deal maker Amy Wall is rockstar at her job and a great human. You guys are blessed to have her on your team.

If it wasn't for her guidance and knowledge I don't know if this deal would of happened if it wasn't for her, she fought for us all the way through this process, and stood by our side through every step of the way and I can't express enough how much that meant going through a process this big and life- changing.

I would definitely recommend using Generational Equity if you are going to be selling your business, their guidance and knowledge is top tier

*Thanks,*

***Brandon De Yager***  
***United Fire Solutions, Inc.***  
***Murrieta, CA***  
***(951) 795-8802 cell***  
***(951) 225-4666 office***

**PBTS – IP INCORPORATED**  
**PO BOX 4832 | SEASIDE, FL 32459**

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Dear Brenen,

I am writing to express my gratitude for the work that Generational performed with the successful sale of my multiple location restaurant chain, Pizza by the Sea. As you are aware, I myself have significant M&A experience; however, I believed it important to retain Generational to achieve the optimal personal and financial results in the sale.

I was very pleased with my lead advisor, Julio Dominguez. He prepared a well written CIM and buyer prospect list. Prospecting for our best acquiror was a delicate art, and I am confident that he exhausted the universe of strategic and PEG buyers to find our best option. Julio and the Generational Buyer Marketing group had all the necessary industry experience, plus brought buyers that were outside our industry, as well as buyers from outside the United States. Perhaps most importantly, Generational allowed me to focus on my business performance during the process, and acted as an even-keeled middleman during some spirited negotiations.

In closing, I am very satisfied with Julio Dominguez and the rest of the team at Generational who maximized the outcome of my sale. As a result, without hesitation, I will certainly continue to send other business owners your way that wish to sell to the right buyers, for the right terms.

Best, JB



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October 7, 2025

Fellow business owner:

If you're considering selling your business or looking for a strategic partnership, take my advice and don't go at it alone! Prior to engaging Generational Equity, I attempted to sell my business to an unsolicited buyer on my own. That process consumed me, I didn't fully understand it, and ultimately, I was not adequately representing myself or my company to recognize maximum value.

The difference in experience I had after engaging Generational Equity vs. trying to sell the business on my own could not be more stark. From the beginning stages all the way through closing day, Jacob Mangalath and the entire team at Generational Equity have been 5-star! They were committed, knowledgeable, and steadfast in their approach. I could not have asked for a stronger, more qualified team to represent me and guide me through the process every step of the way.

Jacob exceeded my expectations in making sure I understood every aspect of the deal and process. He exceeded my expectations in advocating for the best possible terms in the deal structure. He exceeded my expectations with his willingness to be available by phone, text, and in person when I needed him, and he exceeded my expectations in his diligence and organizational efforts to keep all parties on track for an expedited closing.

Without hesitation, I'd recommend Jacob and this team for anyone exploring this process.

A handwritten signature in black ink, appearing to read "Justin Lubbers".

Founder

Premier Lighting Enterprises

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24 Kepler Rd  
Van Alstyne, TX 75495  
**855.426.4544**

**From:** Peyton Mullican <pmullican@drive-sys.com>  
**Date:** September 12, 2025 at 7:27:51 AM CDT  
**To:** Michael Goss <mgoss@generational.com>  
**Subject:** Andre

Michael,

I just want to share my personal experience with you about Andre. He did an amazing job from start to finish.

Everything in our deal was not easy, but Andre made sure it got done and was determined the entire time. He is a fantastic guy and I would recommend him to anyone and everyone who is looking to sell or buy a business.

I hope I have made a friend through the process with Andre and I look forward to seeing him again whenever that may be! He was an absolute pleasure to work with.

You guys have a great employee in him. I want to thank you all at Generational but especially Andre for everything. Wouldn't have got done without him.

Thank you,

Peyton Mullican  
Drive Systems  
Decatur, AL  
<https://www.drive-sys.com/>



June 30, 2025

Generational Equity

On May 5<sup>th</sup> Excel Pediatric Therapy went to the market. Little did we know that in 8 weeks we would be closing.

From the start, Jacob was our "deal maker" and helped us define what type of buyer we needed. He identified and recommended Excel to a buyer that would be the best fit. Throughout the process Jacob held true to our wishes and goals pertaining to our employees and the company's future. Two medical professionals would never have been able to navigate this legal process alone. Jacob was our constant support, present for every meeting, tour, walk through, lunch, contract review, repeatedly until the end. Support and encouragement throughout the process helped us get through the workload and made it less daunting.

After a whirl wind of activity, a closing date was set. With a positive approach, Jacob explained accounting weaknesses and cash flow issues that had the potential to stop the closing but didn't. Negotiating expertise was noted as he fought for a fair price, protected our interest and achieved more than we ever had imagined. Throughout, professionalism with patience, and wisdom was used as he guided us to an extremely successful ending.

My business partner and I both want to thank Jacob for everything he did.

A handwritten signature in black ink that reads "Jeanine Thomas PT". The signature is fluid and cursive, with "Jeanine" and "Thomas" connected and "PT" in a smaller, separate section.

Jeanine Thomas PT



# UK Abrasives, Inc.

3045 Mac Arthur Blvd.  
Northbrook, IL 60062 USA

[www.ukabrasives.com](http://www.ukabrasives.com)  
E-mail: [sales@ukabrasives.com](mailto:sales@ukabrasives.com)

Phone: (800) 298-5121  
Phone: (847) 291-3566  
FAX: (847) 291-7670

May 19, 2025

Ryan Binkley  
President – Generational Equity, LLC  
3400 N. Central Expressway #100  
Richardson, TX 75080

RE: Letter of appreciation: UK Abrasives, Inc. acquisition by GNP/Graystar

Dear Mr. Binkley

This is only one chapter from what could be a long letter of appreciation for the fantastic professional, Michael Goss. We have known Michael for over 15 years, since the year his son was born. The deal we worked on then did not materialize due to the 2008 recession.

Like a good professional, he kept in touch so that whenever we were ready to sell our company, he was there to walk us through the laborious process.

With his son's 16<sup>th</sup> birthday coming up, we successfully closed on the sale of our strong company, UK Abrasives.

It is difficult to describe in a few words such an exciting, tumultuous, and rewarding experience it has been throughout, but we all agree that Michael lit the way.

- He helped us present our company's full value to many international companies, and arranged presentation meetings with eight potential buyers, leading to 4 LOI's.
- He helped us to clarify the strengths and weaknesses of each offer.
- Once we decided on the most compatible buyer, he worked tirelessly with us during the complex and frustrating due diligence process.
- We greatly appreciated his professional input and tactful mediation, which was especially difficult during these trying economic times and turmoil in world trade.
- Michael Goss is a thorough professional and a healthy and robust individual with a charming personality.

Without his professionalism, guidance, and patience, we would never have achieved such a smooth transaction. From the bottom of our hearts, we commend Michael for his extreme patience, understanding, and, most of all, professionalism as he dealt with the multiple personalities of this deal.

We wish him and your company much success going forward.

Sincerely,



Vladimir Kompan, President



Vitaly Slobodsky, Ph.D.,  
Technical Director



Mark Gorelik,  
CFO

**Sent:** Monday, February 17, 2025 11:34 AM

**To:** Ryan Binkley

Ryan and Brenen,

I want to thank Generational for the amazing help given to us by Chris Heckert in the sale of our family business.

I had no idea how much work was involved in selling a business! Thank you for pairing us with Chris! He kept us on track through the whole process.

He was always available to answer any question we had, and he is still following up with us to make sure everything is going well.

Again, we appreciate the quality of work and professionalism. We would highly recommend both Generational Group and Chris Heckert.

Lawana  
La-Mar-Ka,  
Baton Rouge, LA

Perkins  
Inc.



Mr. Ryan Binkley:

February 11, 2025

Again, I would like to thank you and the Generational Equity team for the sale of SPOON Events to Catalyst MXE. As you know, this is SPOON's second transaction with Generational Equity.

When the timing of the strategy to consider a sale became clear, Generational Equity and Don Ho was my first call! Don & Lance worked professionally and expeditiously to achieve the desired results. Impressively, we were able to achieve a sale that surpassed 5+ times the transaction from 2020. Impressive from all sides!

Don was able to professionally advise both sides in the transaction that achieved the results in an aggressive timeline. Everyone worked together to close in 2024, and it happened.

As you may or may not know, I have referred a friend of mine to work with Generational Equity on their potential transaction as well. I sincerely hope that their experience is as successful as mine.

I wish you and the Generational Equity team continued success. As for me, I continue to work with the Generational Wealth team to achieve my goals.

Kind Regards,

A handwritten signature in black ink, appearing to read "Herbert L. Besaw".

Herbert L. Besaw  
President & CEO

**New York– Las Vegas**

1260 Research Forest Drive  
Macedon, NY 14502  
Phone: 585-442-1740  
Fax: 315-986-7792

[www.spoonevents.com](http://www.spoonevents.com)

**From:** David Wilson  
**Sent:** Monday, February 3, 2025 10:46 AM  
**To:** Michael Goss  
**Subject:** Andre Farahmandi

Mr. Goss,

I wanted to send a short note making sure you are aware of the incredibly valuable asset you have in Andre Farahmandi.

From the initial meeting, through the entire process, he was amazing. His composure, level headedness, and knowledge are very reassuring, to say the least.

As I am sure you are aware, these transactions can be very stressful, but Andre has a knack for keeping everyone comfortable. Our group had no experience with M&A going in, so it's not a stretch to say we were a bit anxious, to say the least. His ability to lead the conversations and meetings was impressive at a minimum. Not to mention how quickly he made everything happen.

Thank you for having Andre on your team and please thank him from all of us!

David Wilson  
DJB Systems, Inc.  
office 512.288.5811  
cell 512.801.2932

**From:** Dee Dee Wyman  
**Sent:** Wednesday, January 29, 2025 1:49 PM  
**To:** Michael Goss <[mgoss@generational.com](mailto:mgoss@generational.com)>  
**Subject:** Andre Farahmandi

Michael,

My company had the extreme pleasure of working with Andre as our M & A Advisor. He did an amazing job of taking us through the whole crazy process.

The amount of work that goes into preparing for going to market, and then meeting with potential buyers is unbelievable. Andre guided us through the process like he was born to do his job. There were so many times I felt like I was going to lose my mind, trying to keep up with the demanding job I have and working on the sale. He was always so calm and reassuring when I was going a little crazy. I have bragged about him to all my friends and family.

The biggest compliment to Andre came from the company that purchased us. They told him if he runs across another low voltage company to sell, they would love to work with him again.

Sincerely,

Dee Dee Wyman  
VP of Finance  
DJB Systems, Inc.  
512-288-5811

P O Box 90007  
Austin, Texas 78709



# RAY ROBERTS SERVICE, INC

203 E GOODE ST., PO BOX 567, QUITMAN, TX 75783  
PH: 903-763-2804 FAX: 903-763-2805

January 21, 2025

To: Whom and all it may concern:

RE: Jacob Mangalath VP M&A Generational Group

I would like to take this opportunity to thank Jacob Mangalath for all your help in the sale of our company, Ray Roberts Service Inc. to DPO & Co.

This process started with a seminar and a follow up with Randy Kamin of Generational.

After contracting Generational Group in the spring of 2024 to help us sell our company and spending several months with different Generational employees compiling information and records, both personal and financial about our company, we landed with Jacob Mangalath as our handler-negotiator. This turned out to be such a blessing that God sent for us as this is an extremely complicated and challenging process (way more than my mind could have ever imagined). Fortunately for us, we were assigned Jacob to hold our hand and guide the way through the process, as he knew every detail both large and small. It was immediately obvious that Jacob was a true pro at what he does! He always had our best interest in mind with a wealth of good advice. He knew the system every bit as well as the buyers did and possibly better! Many times explaining why this or that offer was good or not so good. After multiple offers, we finally, with Jacob's advice and council, decided on the offer and company that we wanted to try and do business with. And this is where the rubber really starts hitting the road, this is where the process really gets challenging, as the buyers are also very good at this as professional investors. They also do this every day and Jacob stood toe to toe with them for many months constructing and negotiating the very best deal for us. The buyer doing their job, is trying to negotiate the best deal for themselves and their investors, and Jacob was our guy! He aggressively stood ground on our behalf until the right deal was done!!!

I could go on for many pages, but in short, our deal was pretty small as far as mergers and acquisitions go, but Jacob handled it like it was a 50-million-dollar deal and we cannot thank him enough and have made a lifelong friend in the process!!!!

Thank you

Brian Roberts



January 17, 2025

Generational Group  
3400 N. Central Expressway, #100  
Richardson, TX 75080

Ladies and Gentlemen:

I am pleased to write this letter of recommendation for Jacob Mangalath, who has worked diligently with me through the process of selling my business of 20 years, Ace Controls LLC. The road to closing day was filled with many questions, frustrations, long days and nights. This was our first time going through the acquisition process. Jacob was there to answer every question, walk us through each step along the way and provide clear advice, which helped us make informed decisions with confidence. I have been consistently impressed with Jacob's professionalism, expertise, and commitment to delivering outstanding results.

From the outset, Jacob and the team at Generational Group demonstrated a deep understanding of both our industry and the complexities of the transaction. Their ability to provide insightful market analyses, identify key opportunities, and offer strategic advice was invaluable as we navigated the negotiation and execution processes. The firm's attention to detail, coupled with their strong negotiation skills, ensured that our interests were well-represented at every stage of the deal.

Given my own positive experience working with Jacob, I have no hesitation in recommending him to any company looking for expert M&A advisory services. Whether you are buying, selling, or seeking strategic partnerships, I am confident that Jacob and Generational Group will provide the highest level of service and expertise required to navigate even the most complex transactions.

Warmest Regards,

Agmed Aguirre,  
President

1/10/2025

Mr. Tim Dalton  
Generational Equity  
3400 N Central Expressway STE 100  
Richardson, TX 75080-0046

Tim,

I am writing to thank you and Generational Equity for your exceptional services in guiding me through the sales process. My experience with Generational Equity was outstanding, and I am confident that your expertise and dedication were instrumental in the successful sale of my one-of-a-kind business.

From the beginning, I knew that selling would be a unique challenge due to the specialized nature of my business. However, Generational Equity's team brought a structured and professional approach that exceeded my expectations. The Generational team invested time and effort to understand the intricacies of my business and tailored their process to maximize its appeal to potential buyers.

Through your extensive network and marketing strategies, I received significantly more interest in my business than I had anticipated. It was truly remarkable to see the number of offers generated, including interest from buyers across the United States. Ultimately, I sold my business to a buyer located just a few miles away—a result that felt serendipitous, but was clearly the outcome of Generational Equity's effective representation.

Without Generational Equity's expertise and guidance, I am certain that I would not have achieved such a successful outcome. The professionalism, market knowledge, and commitment provided to your clients set you apart. I would wholeheartedly recommend your services to any business owner considering a sale, regardless of the complexity or uniqueness of their business.

Thank you, Generational Equity, for your outstanding work and for making this significant milestone in my life a resounding success.

Sincerely,



Timothy D Ellis  
FirstCall LLC  
Greenville, SC

**From:** Randal Sutton  
**Sent:** Friday, January 10, 2025  
**To:** Michael Goss  
**Subject:** W.L. Lashley & Associates, Inc.

Mr. Goss,

I wanted to reach out to thank you and the entire Generational team in helping me sale my company, Lashley & Associates, Inc to Watsco. It is a milestone that will be remembered, until my last day.

I would like to also let you know what an asset you have in Andre Farahmandi. Andre is one of the most knowledgeable and hardest working individuals I have come across in many years. There was never a time that, if I had a question or concern that Andre was not standing by to help me. His expertise played critical role in the success of me being able to sell my business and feeling like I came out like real winner. The hours he put in to making this a successful transaction, for both parties, can never be expressed enough to Andre.

I am honored to have been able meet Andre and work with him, these past many months. He became a friend, and I will without hesitation offer his name to anyone that feels they need a good man to help sell their business for them. I learned a great deal through this entire process and was I blessed to have Andre there, when I needed him to get to the other side.

I wish you and Andre many years of continued success and hope that if I can ever do anything to help you in return, I'm just a phone call away!

Sincerely,

**Randal K. Sutton**  
**General Manager**  
Lashley & Associates, Inc.  
Office: 713.462.8888  
3215 Claymoore Park Drive  
Houston, TX 77043

[www.lashleyinc.com](http://www.lashleyinc.com)



**From:** Minnie Baker  
**Sent:** Monday, December 30, 2024  
**To:** [bhofstadter@generational.com](mailto:bhofstadter@generational.com)  
**Subject:** Bakers' Signs Transaction

Good morning Brenen,

I wanted to reach out and let you know how much we appreciate Chris Heckert & Troy Blakely. We recently sold our company with the help of Generational and were thoroughly impressed with the team.

We had no intention of selling last year when we were first contacted by Generational, however after attending an educational conference your team hosted, we decided to proceed with going to market and were pleased with the results.

The due diligence process was a bit daunting, however doable with Chris and Troy facilitating it. We finally made it to the finish line on Friday and everyone is excited about working with our new partners.

In a strange way, I will miss the three times daily phone calls that I have become accustomed to from Chris. Just wanted to reach out and let you know how much we appreciate them as well as Generational Group!

Minnie Baker  
Baker's Sign & Manufacturing, Inc.  
Conroe, TX



## REGIONAL OFFICES



### DALLAS Headquarters

3400 N. Central Expressway  
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Richardson, TX 75080  
P: +1-877-213-1792



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Alpharetta, GA 30022  
P: +1-877-213-1792



**AUSTIN**  
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8300 N. Mopac Expressway  
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11220 Elm Lane  
Suite 200  
Charlotte, NC 28277  
P: +1-972-232-1121



**CHICAGO**  
Regional Office  
125 S. Wacker Drive  
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Chicago, IL 60606  
P: +1-877-213-1792



**DENVER**  
**OPENING 2026**



**COLUMBUS**  
Regional Office  
1900 Polaris Parkway  
Suite 450  
Columbus, OH 43240  
P: +1-877-213-1792



**HOUSTON**  
Regional Office  
13100 Wortham Center  
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**KANSAS CITY**  
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New York, NY 10017  
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**SAN DIEGO**  
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9655 Granite Ridge Drive,  
Suite 200  
San Diego, CA 92123  
P: +1-877-213-1792



**SPOKANE**  
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601 West 1st Avenue  
Suite 1451  
Spokane, WA 99201  
P: +1-877-213-1792



**TAMPA**  
Regional Office  
360 Central Avenue  
Suite 344  
St. Petersburg FL 33716  
P: +1-877-213-1792



**TORONTO**  
Regional Office  
15 Coldwater Road  
North York, Suite 344  
Toronto, ON M3B 1Y8  
P: +1-877-213-1792



**VANCOUVER**  
Regional Office  
666 Burrard Street  
Park Place, Suite 500  
Vancouver, BC V6C 3P6  
P: +1-877-213-1792

## TALK TO A GENERATIONAL PROFESSIONAL TODAY

Our team of M&A advisors, financial planners, investment advisors, growth advisors, and valuation professionals are on hand to help with your inquiry. Learn more about growing and exiting your business for maximum value by contacting Generational Group.



Experience you can trust.